



ERA Lambros

Ravalli County Monthly Market Update

LAND

- The average number of Days on Market is up 3% in June and up 5% year to date.
- New Listings are up 10%
- Closed Sales are up 94%
- The Average Sales Price is up 46% in June and up 34% year to date
- 91% of the Original Listing Price is received at closing

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Ravalli County

Land

+10%

Change in
New Listings

+94%

Change in
Closed Sales

+46%

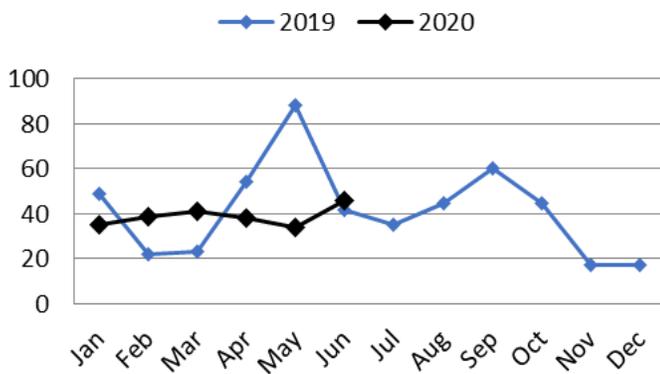
Change in
Average Sales
Price

June

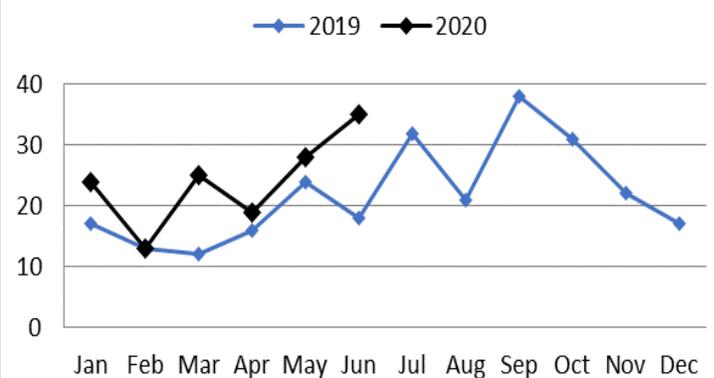
Year to Date

	2019	2020	+/-	2019	2020	+/-
New Listings	42	46	+10%	276	239	-13%
Closed Sales	18	35	+94%	100	145	+45%
Median Sales Price	\$75K	\$110K	+47%	\$99K	\$120K	+21%
Average Sales Price	\$99K	\$145K	+46%	\$116K	\$156K	+34%
Avg. % of Original List Price Received	92%	91%	-1%	92%	89%	-3%
Average Days on Market Until Sale	424	436	+3%	403	423	+5%

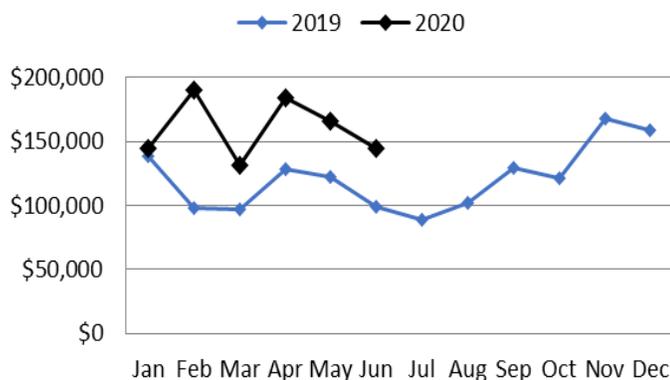
New Listings



Closed Sales



Average Sales Price



Average Days on Market

