



ERA Lambros

Ravalli County Monthly Market Update

RESIDENTIAL

- The average number of Days on Market is up 5% in June and is down 9% year to date.
- New Listings are down 17%
- Closed Sales are down 1%
- The Average Sales Price is up 24% in June and up 2% year to date
- 97% of the Original Listing Price is received at closing

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Ravalli County

Residential

-17%

Change in
New Listings

-1%

Change in
Closed Sales

+24%

Change in
Average Sales
Price

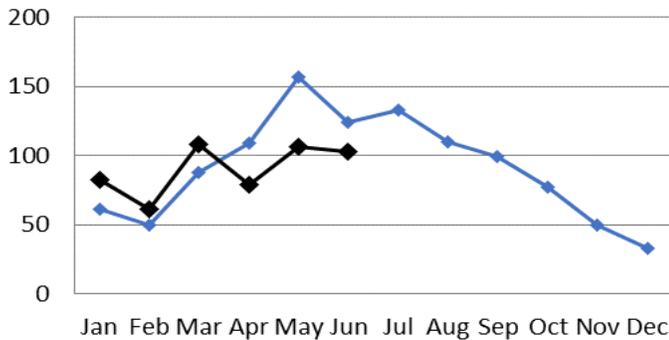
June

Year to Date

	2019	2020	+/-	2019	2020	+/-
New Listings	124	103	-17%	597	541	-9%
Closed Sales	79	78	-1%	346	335	-3%
Median Sales Price	\$295K	\$340K	+15%	\$304K	\$325K	+7%
Average Sales Price	\$319K	\$397K	+24%	\$389K	\$395K	+2%
Avg. % of Original List Price Received	97%	97%	0%	94%	96%	+2%
Average Days on Market Until Sale	176	184	+5%	206	188	-9%

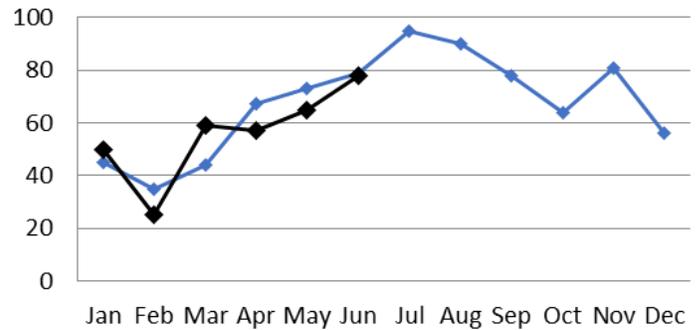
New Listings

— 2019 — 2020



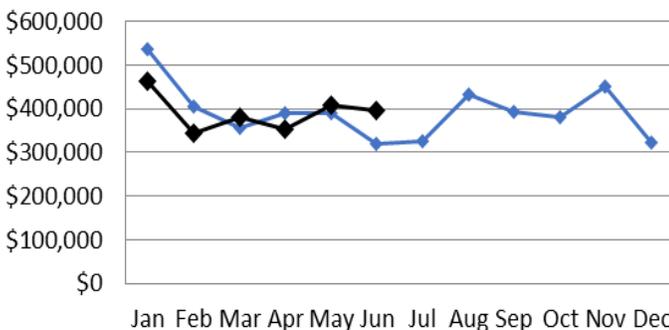
Closed Sales

— 2019 — 2020



Average Sales Price

— 2019 — 2020



Average Days on Market

— 2019 — 2020

