



ERA Lambros

Flathead County Monthly Market Update

LAND

- The average number of Days on Market is up 3% in June and up 5% year to date.
- New Listings are up 11%
- Closed Sales are up 68%
- The Average Sales Price is down 5% in June and up 8% year to date
- % of the Original Listing Price is received at closing

Flathead County Land

+11%

Change in
New Listings

+68%

Change in
Closed Sales

-5%

Change in
Average Sales
Price

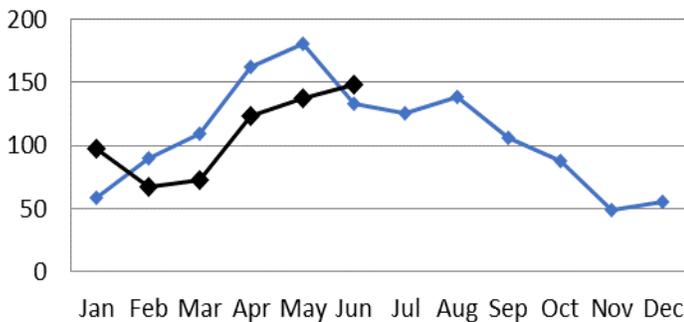
April

Year to Date

	2019	2020	+/-	2019	2020	+/-
New Listings	133	148	+11%	735	647	-12%
Closed Sales	59	99	+68%	327	340	+4%
Median Sales Price	\$140K	\$118K	-16%	\$120K	\$116K	-3%
Average Sales Price	\$184K	\$175K	-5%	\$170K	\$183K	+8%
Avg. % of Original List Price Received	95%	91%	-4%	91%	91%	0%
Average Days on Market Until Sale	315	326	+3%	378	396	+5%

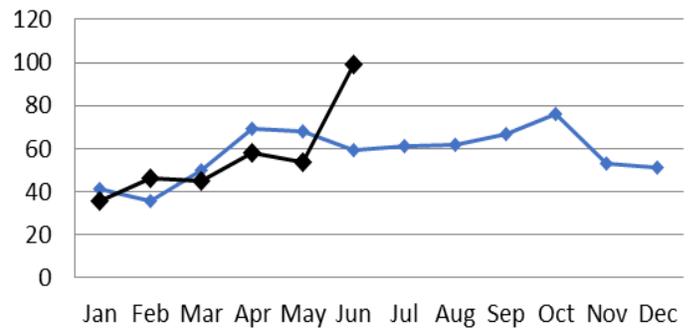
New Listings

—◆— 2019 —◆— 2020



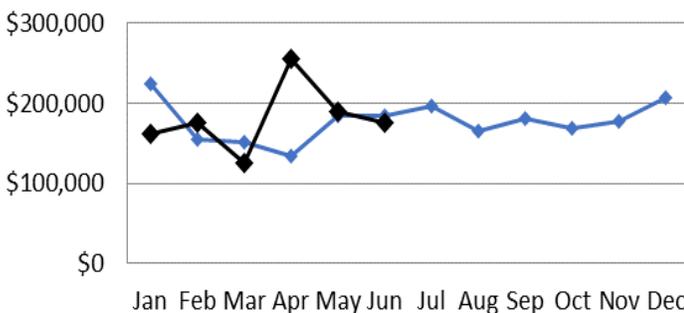
Closed Sales

—◆— 2019 —◆— 2020



Average Sales Price

—◆— 2018 —◆— 2019



Average Days on Market

—◆— 2019 —◆— 2020

