



ERA Lambros

Flathead County Monthly Market Update

RESIDENTIAL

- The average number of Days on Market is up 10% in June and up 0.6% year to date.
- New Listings are down 11%
- Closed Sales are up 5%
- The Average Sales Price is down 5% in June and up 2% year to date
- 97% of the Original Listing Price is received at closing

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Flathead County

Residential

-11%

Change in
New Listings

+5%

Change in
Closed Sales

-5%

Change in
Average Sales
Price

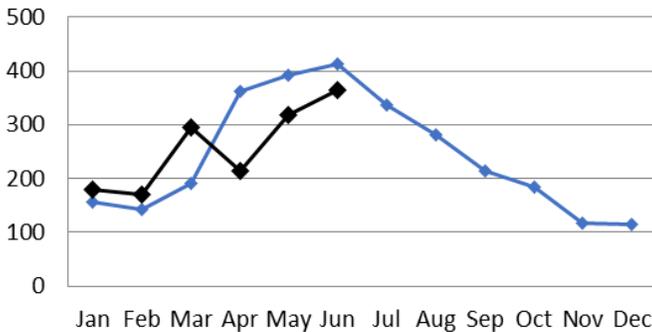
May

Year to Date

	2019	2020	+/-	2019	2020	+/-
New Listings	412	365	-11%	1669	1551	-7%
Closed Sales	201	211	+5%	886	933	+5%
Median Sales Price	\$340K	\$329K	-3%	\$325K	\$335K	+3%
Average Sales Price	\$424K	\$402K	-5%	\$417K	\$427K	+2%
Avg. % of Original List Price Received	98%	97%	-1%	96%	97%	+1%
Average Days on Market Until Sale	126	139	+10%	166	167	+0.6%

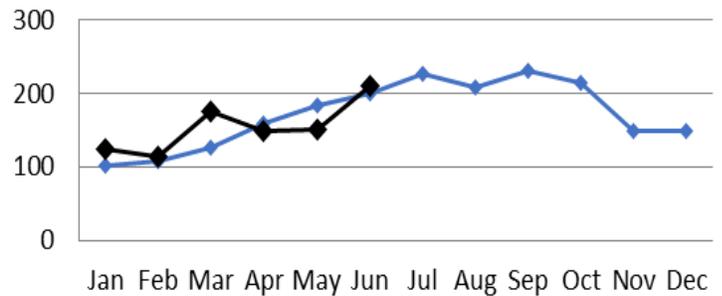
New Listings

— 2019 — 2020



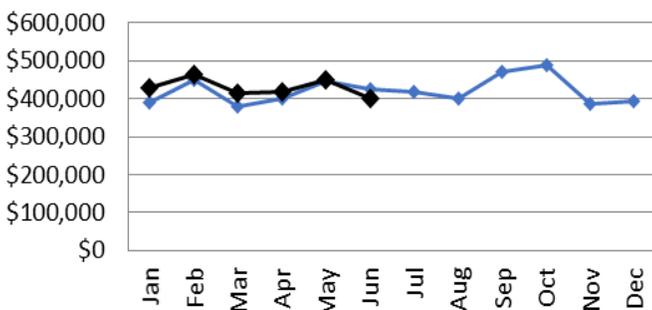
Closed Sales

— 2019 — 2020



Average Sales Price

— 2018 — 2019



Average Days on Market

— 2019 — 2020

