



ERA Lambros

Lake County Monthly Market Update

RESIDENTIAL

- The average number of Days on Market is up 21% in June and down 3% year to date.
- New Listings are up 7%
- Closed Sales are down 12%
- The Average Sales Price is up 15% in June and up 19% year to date
- 96% of the Original Listing Price is received at closing

Lake County

Residential

+7%

Change in
New Listings

-12%

Change in
Closed Sales

+15%

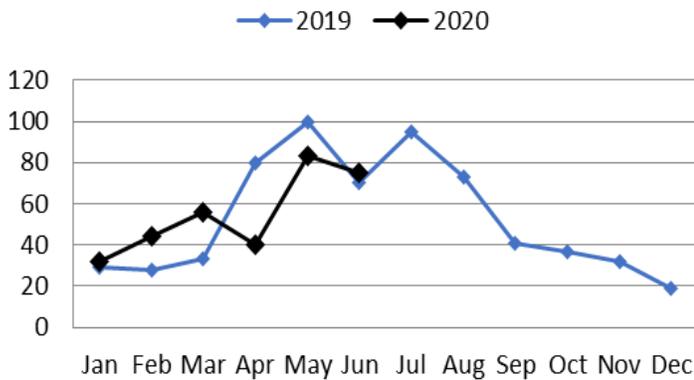
Change in
Average Sales
Price

June

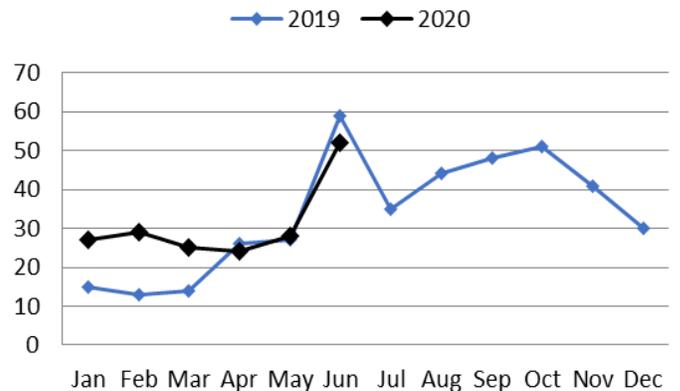
Year to Date

	2019	2020	+/-	2019	2020	+/-
New Listings	70	75	+7%	341	332	-3%
Closed Sales	59	52	-12%	153	186	+22%
Median Sales Price	\$258K	\$335K	+30%	\$255K	\$292K	+15%
Average Sales Price	\$392K	\$450K	+15%	\$357K	\$424K	+19%
Avg. % of Original List Price Received	95%	96%	+1%	95%	94%	-1%
Average Days on Market Until Sale	203	245	+21%	234	228	-3%

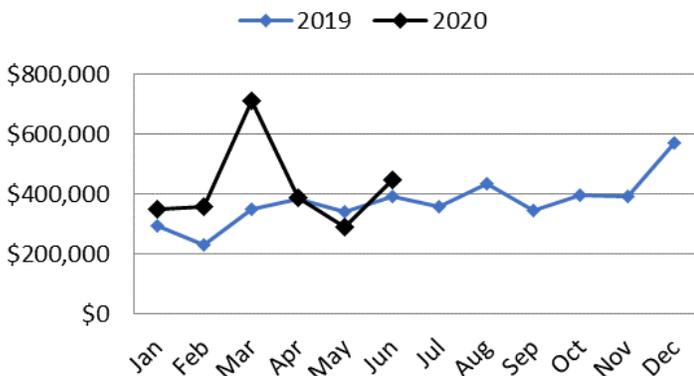
New Listings



Closed Sales



Average Sales Price



Average Days on Market

