

## **ERA Lambros**

## Missoula County Monthly Market Update

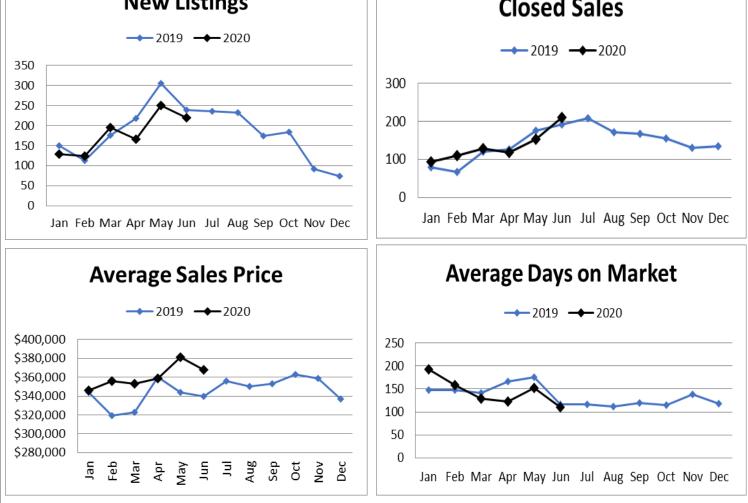
## RESIDENTIAL

- The average number of Days on Market is down 6% in June and down 7% year to date.
- New Listings are down 8%
- Closed Sales are up 10%
- The Average Sales Price is up 8% in June and up 7% year to date
- 99% of the Original Listing Price is received at closing

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Missoula	-8% Change in New Listings		+10% Change in Closed Sales		+8% Change in Average Sales Price	
County						
Residential					Pri	се
		June		Year to Date		
	2019	2020	+/-	2019	2020	+/-
New Listings	239	219	-8%	1207	1085	-10%
Closed Sales	191	211	+10%	761	816	+7%
Median Sales Price	\$312K	\$335K	+7%	\$307K	\$327K	+7%
Average Sales Price	\$340K	\$368K	+8%	\$340K	\$363K	+7%
Avg. % of Original List Price Received	99%	<b>99%</b>	0%	98%	99%	+1%
Average Days on Market Until Sale	117	110	-6%	149	139	-7%
New Listings		Closed Sales				



Based on information from the Missoula County Association of REALTORS®, Inc. for the period of 01/01/2019 through 6/30/2020.